Long Term Care Insurance

We are excited to provide you and your family members the opportunity to learn about long term care insurance (LTCi). Legacy Services, an independent broker that specializes in LTCi, is offering all employees no obligation consultations to learn more about this coverage.

What is Long Term Care? Long term care is the type of help, or care, you need when you’re no longer able to do the things you take for granted every day. It’s needed when simple things, such as getting out of bed, eating, or even taking a shower, become too difficult to do on your own.

Why Should I Consider LTCi? The idea that LTCi is just for the elderly is a thing of the past. Sporting accidents, disabling events such as strokes or spinal cord injuries, and conditions such as Multiple Sclerosis, Lou Gehrig’s, and Parkinson’s can happen to anyone at any age.

Medicare, disability insurance and other types of health insurance are not designed for long term care coverage and Medicaid won’t pay until after your assets are depleted.

Is LTCi Part of Your Retirement Plan? LTCi is about securing the future and ensuring you have full control over it when you arrive there. LTCi protects families from the devastating financial losses that can occur when someone requires assistance. Furthermore, it helps maintain freedom of choice and ensures high quality of care.

Today is the Right Time to Plan for Tomorrow: Your premium rate is based on your age when you apply and it may never be lower than it is today. Once you are insured, your rate will not increase because you get older or your health changes. Ask how much money you might save by obtaining coverage now, versus delaying until later.

Quality Carriers: Legacy Services specializes in LTCi. As an independent agency, they represent multiple brand name carriers with high financial ratings.
Eligibility: Applicants must be between the ages of 18 and 79 and reside in the U.S. (50 states and DC). Acceptance is not guaranteed. An application covering health history must be completed.

Plan Options: Individual LTCi policies offer a wide range of options allowing you to customize coverage. For example: Daily Benefit Amounts from $60 to $400 per day; Benefit Periods from two years to ten years; Elimination Periods from 20 days to 360 days; and many other riders. Individual policies are also fully portable.

Partnership: We provide Partnership qualified policies and in-depth education on your state’s Partnership program.

Premiums: This is a voluntary plan; therefore, the participant pays 100% of the cost. Premiums are based on the participant’s age, health, marital status and level of coverage selected. Payments can be made monthly (through automatic checking account deduction), quarterly, semi-annually or annually. There is a discount for paying premiums once a year.

Personalized Service: Everyone has unique needs that must be discussed individually. For this reason, our program features no obligation one-on-one phone consultations with agents who specialize in LTCi. An LTCi consultant will walk you through the entire application process.

For more information, contact Legacy directly at: 800-230-3398, Ext. 101
email: custsvc@4groupltci.com

Review Frequently Asked Questions at www.servilink1.net/legacyltc