UR Budget Demo Days Meeting

April 2017





Chatting for Zoom Participants

For those joining the Zoom:

- 1) Please access the chat feature at the top of your screen
- 2) Please chat directly with _____
 (She will then pose the questions on your behalf)
- 3) Select ____in the drop down menu in the chat window (do not select "everyone")





Agenda

- Project Objectives
- Project Structure
- Legacy Systems compared to UR Budget
- Impacts to Users
- UR Budget "Components"
- Timeline
- Communications
- Training Approach
- Next Steps



Project Objectives

- ☐ Replace existing Internet Budgeting System (IBS) used by River Campus and Web Budget System used by URMC with a single, unified application utilizing Axiom software
- ☐ The new UR Budget system is essential for improving the development of the total Consolidated University Budget
- ☐ Provide additional functionality to enable better transparency to budget data
- ☐ Enhanced reporting capabilities



Impact to Users

- ☐ User interface to change from web based to Excel based
- ☐ Budget development will be performed primarily within the UR Budget application versus shadow systems (i.e. Excel)
- ☐ Provider model planning introduces a provider based approach that is different from an FAO based planning approach
- ☐ Budget schedule will require earlier input of budget details
- ☐ Budget amounts will be spread to months rather than just a full year's budgeted amount



Project Structure

Executive Steering Committee

Holly Crawford / David Kirshner - Exec. Sponsors

Project Leadership Team

Cheryl Bennett Kathy Strojny **Roger Smith** Dani Cavallo Jim Dobbertin Katie Oleksyn

Julie Myers Samantha Singhal

Core Project Team

Tim Woodward Jill Hetterich Christle Pajrowski Mary Brooks **David Hester** Mark Greisberger Ian O'Reilly **Andy Dillenbeck** JC Stevens Donna Dawley Mike Lentine

Support Team

(technical, deployment, communications)

Libby Deibler Kevin Hammon Palani M. Terri Stetzel Ryan Taylor Carol Lindsey **Cindy Fronterre** Lisa Koch

Special Interest Groups (SIGs)

University Finance Advisory Committee

URBudget

| | | | | 2016 | | | | | | | | 20 | 17 | | | | | 20 | 18 |
|------------------------------|-----|---------------------|----------------------|------|-----|-----|-----|-----|--------------------|-----|-----|---------------------|-----|-----|-----|-----|-----|-----|----------|
| Activity | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb – Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb |
| Design | | | | | | HOL | HOL | | | | | | | | | | | | |
| Build | | | | | | HOL | HOL | | | | | | | | | | | | |
| Test | | 4) | | | | | | | | | | a) | 1 | | | | | | |
| Develop End User Training | | end Close | - Clinical | | | | | | et Seasor | | | End Close | | | | | | | |
| Documentation | | FY17 Year-end Close | PwC Audit - Clinical | | | | | | FY18 Budget Season | | | FY18 Year-End Close | | | | HOL | HOL | | |
| Change Management | | Œ. | Δ. | | | | | | <u> </u> | | | Œ. | | | | HOL | HOL | | |
| End User Training | | | | | | | | | | | | | | | | | | | |
| Release & Stabilization | | | | | | | | | | | | | | | | | | | → |

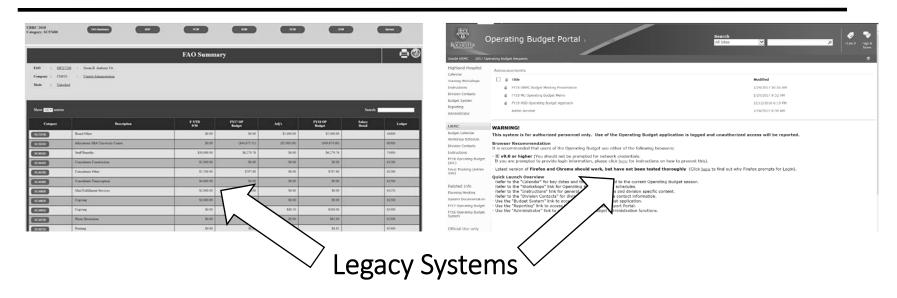
• Go-Live Date set for November 2017 for FY19 Budget

Provider Go/No Go Decision

Go-Live Nov. 1, 2017

JR Budget

Legacy Systems Compared to UR Budget



| OP211475 | MMARY SHEET - Cancer Center 40 School of Medicine and Dentistry FAC Description | View: Budget + Proj Method | FY16 Actuals | FY17 YTD P6 Actuals | FY17 Rev. Budget | Proj FY17 Prelim Proj | Proj Modifications |
|----------|--|----------------------------------|----------------------------------|------------------------------|------------------------------|------------------------------|-----------------------|
| | TOTAL REVENUE TOTAL EXPENSES TOTAL TRANSFERS NET | | 0 644,711 1,191 645,902 | 0 284,124 0 284,124 | 0 574,050 0 574,050 | 0 533,964 0 533,964 | 0 |
| REVENUE | | | | | | | |
| | >> ADD NEW FAC (dbl click) TOTAL REVENUE | | 0 | 0 | 0 | 0 | 0 |
| SALARIES | | | | | | | |
| 50000 | SC57400 Clerical | From Db w Proj | 15,938 | 8,351 | 13,900 | 16,701 | 0 |
| 50000 | SC57550 Faculty HHS Salary Cap | Base + Changes | 0 | 5,861 | 0 | 11,722 | 0 |
| 50000 | SC58100 PAS Regular Salaries | From Db w Proj | 272,411 | 114,905 | 285,150 | 229,810 | 0 |
| 50000 | SC58400 Time as Reported | From Db w Proj | 15,886 | 9,043 | 0 | 18,086 | 0 |
| 50000 | SC58450 Undergraduate Student | From Db w Proj | 10,167 | 4,322 | 0 | 8,645 | (|
| 50000 | SC57600 Faculty Full Time Salaries >> ADD NEW FAC (dbl click) | From Db w Proj | 0 | 0 | 0 | 0 | (|
| | TOTAL SALARIES | | 314,401 | 142,482 | 299,050 | 284,964 | 0 |
| BENEFITS | | | | | | | |
| 51000 | SC46250 Staff Benefits | Ben Total | 92,110 | 39,256 | 89,150 | 78,513 | . 0 |



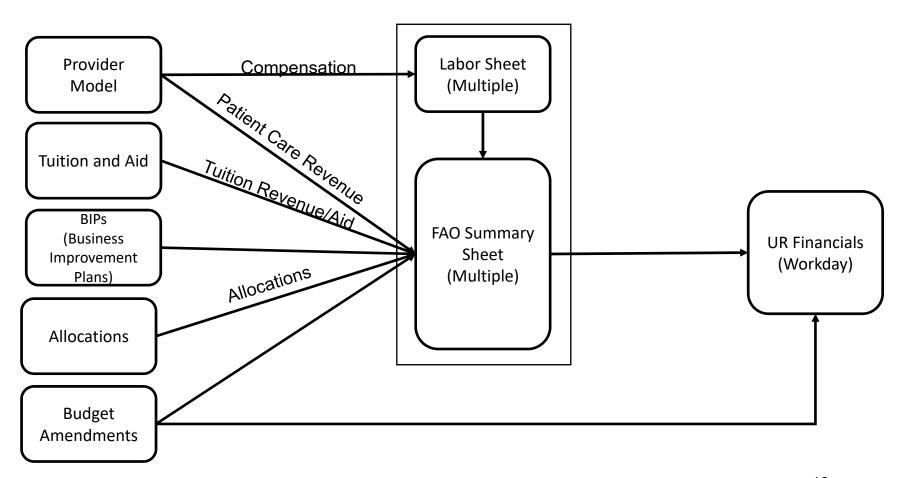


UR Budget - Component Overview

- Summary Sheet
- Labor Sheet
- Provider Model
- Tuition
- BIPs (Business Improvement Plans)
- Allocations
- Budget Amendments



UR Budget Data Flow





UR Budget – Summary Sheet

• Summary Sheet – 1 Per FAO

| I J K L | | M | N | 0 | Р | | 1 | R | S | | Т | U | V | |
|---------|-------|------------|----------------------------|---|----------------|-----|----------|-------------|------------|-----|-------------|---------------|------------|-----|
| FY18 | SUI | MMAR | / SHEET | | View: | | | | | | | | | |
| OP2114 | 475 - | Cancer C | enter | | Budget + Proj | | | | | | Proj | Proj | Proj | |
| CM040 | - 040 | 0 School c | of Medicine and Dentistry | | | FY | 16 | FY17 YTD P6 | FY17 | | FY17 | | FY17 | |
| L Ac | ct | FAC | Description | | Method | Act | uals | Actuals | Rev. Budge | et | Prelim Proj | Modifications | Final Proj | Pro |
| | | | TOTAL REVENUE | | | | 0 | 0 | | 0 | 0 | (| 0 | 0 |
| | | | TOTAL EXPENSES | | | | 644,711 | 284,124 | 574,0 | 050 | 533,964 | (| 533,96 | 64 |
| | | | TOTAL TRANSFERS | | | | 1,191 | 0 | | 0 | 0 | (| 0 | 0 |
| | | | NET | | | | 645,902 | 284,124 | 574,0 | 050 | 533,964 | (| 533,96 | 54 |
| SALAR | IES | | | | | | | | | | | | | |
| 5000 | 00 | SC57400 | Clerical | | From Db w Proj | | 15,938 | 8,351 | 13,9 | 900 | 16,701 | | 0 16,70 | 01 |
| 5000 | 00 | SC57550 | Faculty HHS Salary Cap | | Base + Changes | | 0 | 5,861 | | 0 | 11,722 | | 0 11,72 | 22 |
| 5000 | 00 | SC58100 | PAS Regular Salaries | | From Db w Proj | | 272,411 | 114,905 | 285, | 150 | 229,810 | | 0 229,81 | LO |
| 5000 | 00 | SC58400 | Time as Reported | | From Db w Proj | | 15,886 | 9,043 | | 0 | 18,086 | (| 0 18,08 | 36 |
| 5000 | 00 | SC58450 | Undergraduate Student | | From Db w Proj | | 10,167 | 4,322 | | 0 | 8,645 | (| 0 8,64 | 15 |
| 5000 | 00 | SC57600 | Faculty Full Time Salaries | | From Db w Proj | | 0 | 0 | | 0 | 0 | (| 0 | 0 |
| | | | >> ADD NEW FAC (dbl click) | | | | | | | | | | | |
| | | | TOTAL SALARIES | | | | 314,401 | 142,482 | 299,0 | 050 | 284,964 | (| 284,96 | 64 |
| BENEF | ITS | | | | | | | | | | | | | |
| 5100 | | 5046350 | Staff Benefits | | Ben Total | | 92,110 | 39,256 | 90 | 150 | 78,513 | | 0 78,51 | 12 |
| 5100 | | | Staff Benefits | | Ben From Db | | 52,110 | 35,230 | 05,. | 130 | 70,313 | | 0 70,51 | L3 |
| 5100 | | | Staff Benefits (Lump Sum) | | Ben Lump Sum | | | | | | | | | |
| 3100 | ,,, | 3040230 | >> ADD NEW FAC (dbl click) | | ben tump sum | | | | | | | | | |
| | | | TOTAL BENEFITS | | | | 92,110 | 39,256 | 89,1 | 150 | 78,513 | - | 0 78,51 | 3 |
| | | | TOTAL DEITETTIS | | | | 52,110 | 39,230 | 05,1 | 130 | 70,313 | , | 70,31 | .5 |
| | | | utchPad / | | | | | | | | | | | |



UR Budget – Labor Sheet

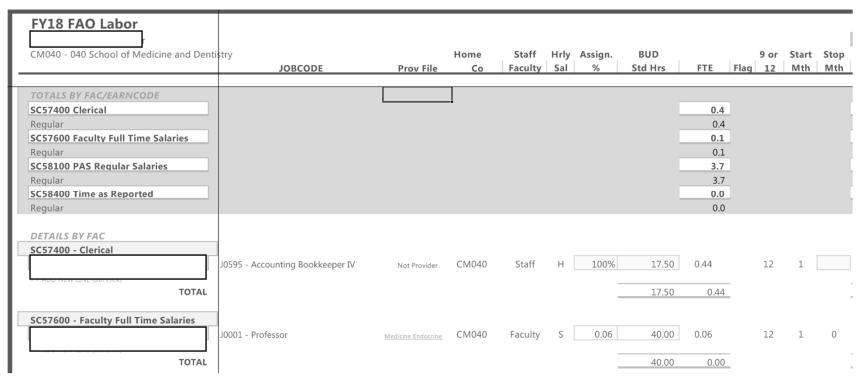
• Labor Sheet – same plan file as Summary, new tab

| I J K L | M N | O P | Q | R | S | Т | U | V | |
|-------------|-------------------------------------|----------------|---------|-------------|-------------|-------------|---------------|------------|----------|
| FY18 SU | JMMARY SHEET | View: | | | | | | | |
| OP211475 | - Cancer Center | Budget + Proj | | | | Proj | Proj | Proj | |
| CM040 - 0 | 40 School of Medicine and Dentistry | | FY16 | FY17 YTD P6 | FY17 | FY17 | | FY17 | |
| L Acct | FAC Description | Method | Actuals | Actuals | Rev. Budget | Prelim Proj | Modifications | Final Proj | Proj |
| 1 | TOTAL REVENUE | | 0 | 0 | 0 | 0 | 0 | 0 | |
| ı | TOTAL EXPENSES | | 644,711 | 284,124 | 574,050 | 533,964 | 0 | 533,964 | |
| l | TOTAL TRANSFERS | | 1,191 | 0 | 0 | 0 | 0 | 0 | |
| l | NET | | 645,902 | 284,124 | 574,050 | 533,964 | 0 | 533,964 | |
| SALARIES | | | | | | | | | |
| 50000 | SC57400 Clerical | From Db w Proj | 15,938 | 8,351 | 13,900 | 16,701 | 0 | 16,701 | |
| 50000 | SC57550 Faculty HHS Salary Cap | Base + Changes | 0 | 5,861 | 0 | 11,722 | 0 | 11,722 | |
| 50000 | SC58100 PAS Regular Salaries | From Db w Proj | 272,411 | 114,905 | 285,150 | 229,810 | 0 | 229,810 | |
| 50000 | SC58400 Time as Reported | From Db w Proj | 15,886 | 9,043 | 0 | 18,086 | 0 | 18,086 | |
| 50000 | SC58450 Undergraduate Student | From Db w Proj | 10,167 | 4,322 | 0 | 8,645 | 0 | 8,645 | |
| 50000 | SC57600 Faculty Full Time Salaries | From Db w Proj | 0 | 0 | 0 | 0 | 0 | 0 | |
| l | >> ADD NEW FAC (dbl click) | , | | | | | | | |
| | TOTAL SALARIES | | 314,401 | 142,482 | 299,050 | 284,964 | 0 | 284,964 | |
| BENEFITS | | | | | | | | | |
| 51000 | SC46250 Staff Benefits | Ben Total | 92,110 | 39,256 | 89,150 | 78,513 | 0 | 78,513 | |
| 51000 | SC46250 Staff Benefits | Ben From Db | | | | | | | |
| 51000 | SC46250 Staff Benefits (Lump Sum) | Ben Lump Sum | | | | | | | |
| ı | >> ADD NEW FAC (dbl click) | | | | | | | | |
| ı | TOTAL BENEFITS | | 92,110 | 39,256 | 89,150 | 78,513 | 0 | 78,513 | |
| l | | | | | | | | | |
| ► H SUMMARY | /LABOR /ScratchPad / | | | • | | | | | + |



UR Budget – Labor Sheet

- Labor Sheet same plan file as Summary, new tab
- Contains individuals assigned to FAO





UR Budget – Provider Model

Provider Model – grouped by specialty or sub-specialty

| w: All vider / FAO / Metric | | Company | FY16 Actuals | FY17 YTD Actuals | FY17 Curr. Budget | FY17 Projection | FY18 Budget | | Comp New Rate | Comp Incentive | |
|--------------------------------|---|---------|-----------------|---------------------|----------------------|--------------------|-----------------------|---|------------------|-------------------|--|
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | Target wRVU | CM091 | | | | 5,118 | 5,118 | | | | |
| | Incentive wRVU | CM091 | | | | 0 | 0 | | | | |
| | Total wRVU | CM091 | 0 | 2,559 | 0 | 5,118 | 5,118 | | | | |
| | Encounters (Visits) | CM091 | 0 | 1,348 | 0 | 2,696 | 2,696 | | | | |
| | Net Revenue | CM091 | \$0 | (\$293,366) | \$0 | (\$586,732) | (\$586,732) | | | | |
| | Net Revenue / wRVU | CM091 | \$0.0 | (\$114.6) | \$0.0 | (\$114.6) | (\$114.6) | | | | |
| | Collection Rate | CM091 | 0.0% | 43.5% | 0.0% | 43.5% | 43.5% | | | | |
| | Effort - Clinical | CM091 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | | |
| | Effort - Administrative | CM091 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | | |
| | Effort - Research/Academics | CM091 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | | |
| | Effort - Contract/Other | CM091 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | | |
| | Effort - Total | CM091 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | | |
| | | | | | | 0.00 | | | | | |
| | Target Comp | CM091 | \$23,750 | \$142,500 | \$0 | | \$285,000 | 2 | 285,000.00 | 0 | |
| | Comp Incentives | CM091 | \$0 | \$0 | \$0 | | \$0 | | | | |
| | Total Comp | CM091 | \$23,750 | \$142,500 | \$0 | | \$285,000 | | | | |
| | Benefits | CM091 | \$0 | \$0 | \$0 | | \$48,935 | | | | |
| | >> Add New FAO (DBL CLK) | | | | | | | | | | |
| | <u>Totals</u> | | | | | | | | | | |
| | Total Net Revenue | | \$0 | (\$293,366) | \$0 | (\$586,732) | (\$586,732) | | | | |
| | Total Target wRVU | | | | | 5,118 | 5,118 | | | | |
| | Total Incentive wRVU Total wRVU | | 0 | 2,559 | 0 | 0 5,118 | 0 5,118 | | | | |
| | wRVU Benchmark % Tile (Acad.) | | 0 | 2,559 | 9% Tile | 17% Tile | 17% Tile | | | | |
| | Total Encounters | | 0 | 1,348 | 0 | 2,696 | 2,696 | | | | |
| | Total Cases | | 0 | 0 | 0 | 0 | 0 | | | | |
| | Total FTEs | | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | | |
| | Total Target Comp | | \$23,750 | \$142,500 | \$0 | \$0 | \$285,000 | | | 0 | |
| | Total Comp Incentives Total Comp | | \$0 \$23,750 | \$0 \$142,500 | \$0 \$0 | \$0 | \$0 \$285,000 | | | 0 | |
| | Total Comp Total Comp Benchmark % Tile (Academic) | | \$25,750 | \$142,500 | 9% Tile | | \$285,000 40% Tile | ⊠ | | | |
| | Total Benefits | | \$0 | \$0 | \$0 | | \$48,935 | _ | | | |
| | | | - | | | | | | | | |



UR Budget – Tuition

• Tuition – allows detailed planning of tuition and aid

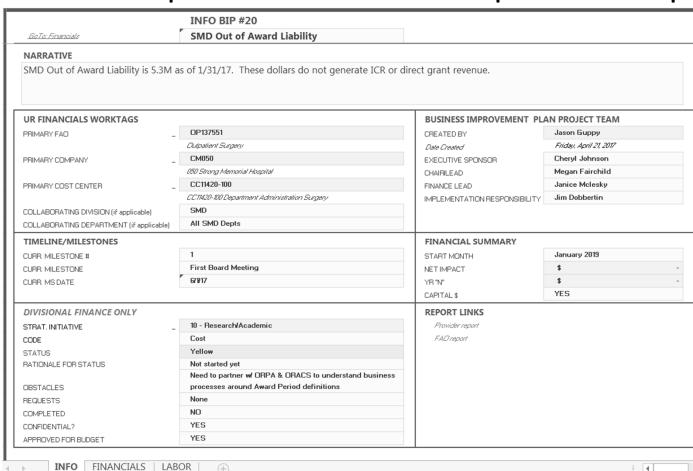
| | Enrollment - Budget FY17 | | | | Tuition - B | udget FY17 | Degree Plans - FY18 | | | | |
|--|--------------------------|--------|------------|--------|-------------|------------|---------------------|--------|--------|------------|--------|
| Tuition Programs | Enroll | Cr Hrs | Avg Cr Hrs | Method | \$ Rate | \$ Input | \$ Revenue | Enroll | Cr Hrs | Avg Cr Hrs | Method |
| FT Undergrad | | | | | | | 0 | | | | |
| FT Undergrad Incoming | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 145 | 0 | 0.0 | Enroll |
| FT UG Soph | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 125 | 0 | 0.0 | Enroll |
| FT UG Juniors | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 122 | 0 | 0.0 | Enroll |
| FT UG Seniors | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 140 | 0 | 0.0 | Enroll |
| >> Double Click to Add Additional Detail | | | | | | | | | | | |
| FT Grad | | | | | | | 0 | | | | |
| FT Grad DMA | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 0 | 1,113 | n/a | Cr Hrs |
| FT Grad PhD | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 0 | 325 | n/a | Cr Hrs |
| FT Grad MA | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 0 | 125 | n/a | Cr Hrs |
| FT Grad MM | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 0 | 1,763 | n/a | Cr Hrs |
| >> Double Click to Add Additional Detail | | | | | | | | | | | |
| Forte Program | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 10 | 0 | 0.0 | Enroll |
| ECMS | | | | | | | 0 | | | | |
| Tuition Graduate Part Time | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 0 | 0 | n/a | Input |
| Tuition Non Matriculated Undergraduate | 0 | 0 | n/a | Enroll | 0 | 0 | 0 | 0 | 0 | n/a | Input |



UR Budget – BIPs

(Business Improvement Plans)

• BIPs – template to document improvement plans





UR Budget – Allocations

- Allocations will be "pushed" to FAOs rather than sent via email and input into plan files
- Centrally performed by:
 - Central Budget Office
 - HSD Finance
- Released to FAO plan files once approved



UR Budget – Budget Amendments

Budget Amendments – changes to current budgets

| Company: Description: | 022 E Hajim School of Engineering Snow budget amendment | | | | | | |
|--------------------------|---|---------|--------|-------|-------------------|--------------|---------|
| Budget: | BUD2018 | | | | | | |
| Date: | 03/17/17 | | | | | | |
| Approved: | No | | | | | | |
| | | | | Start | Current Yr \$ | FY18 | FY18 |
| FAO# | FAO Description | FAC # | Ledger | Month | BUD Impact | Spread | July |
| | | | | | | | Dr (Cr) |
| ом: OP211138 | Dean Eng & Appl Sci | SC47200 | 61500 | Mar | 1,200.00 | All in March | 0.0 |
| << Double C | lick to Insert New Entry >> | | | | 1,200.00 | | 0.0 |
| : | | | | | 2/20000 | | |
| OP211138 | Dean Eng & Appl Sci | SC48165 | 61000 | Mar | (1,200.00) | All in March | 0.0 |
| << Double C | lick to Insert New Entry >> | | | | (1,200.00) | | 0.0 |
| | | | | | 0.00 | | 0.0 |



Communication Events

- ☐ UR Budget Website
- ☐ Monthly Newsletters
- ☐ UR Budget "Demo Days"
- ☐ Email communications



Training

- ☐ Training to occur approximately 1 month prior to users needing access to the system
- ☐ Training curriculum:
 - ☐ On-line eLearning course for general navigation and key concepts
 - ☐ Summary and Labor Planning instructor led course
 - ☐ Provider Model Planning instructor led course
 - ☐ Business Improvement Planning (BIPs) instructor led course
 - ☐ Budget Amendment instructor led course
- ☐ Training to start in October, 2017 until February 2018
- ☐ Support network to assist with any issues or problems



Upcoming Events

- Next User Group session...
 - Expected to be held monthly



Questions









Stay Tuned for the second half of our show...

☐ Provider Model discussion



Provider Model Overview



What is the Provider Model?

- ☐ Global budgeting for SMD Faculty and APPs (Advance Practice Provider)
- ☐ Financial integration between SMD, MFG, SMH, and Highland Hospital
- ☐ Full transparency and increased budgeting accuracy, aligning FTEs to mission
- ☐ Aligning shadow practices by capturing data in the system
- ☐ Potential end-user benefits by reducing FAOs touched during budget cycle
- ☐ Improved benchmarking capabilities, including matching of revenue to expenses (incentives)



How is it different from how we budget today?

| Process | Today | Future |
|-----------------------------|--|--|
| Budgeting | At FAO level | At Provider level for: Compensation across all FAOs within one file Ensure that all funding sources are included for compensation and that 100% of compensation has been accounted for across all FAOs and divisions |
| Statistical Information | Gathered via separate cumbersome processes | Allows user to budget required statistics (wRVUs and Effort) within the model As well as hospital cases |
| Professional Fee Revenue | Calculated manually utilizing several worksheets | Provider model will calculate Professional Revenue automatically once wRVUs are input |
| Benchmark data | Not included | Includes salary and productivity benchmarks for comparison purposes |

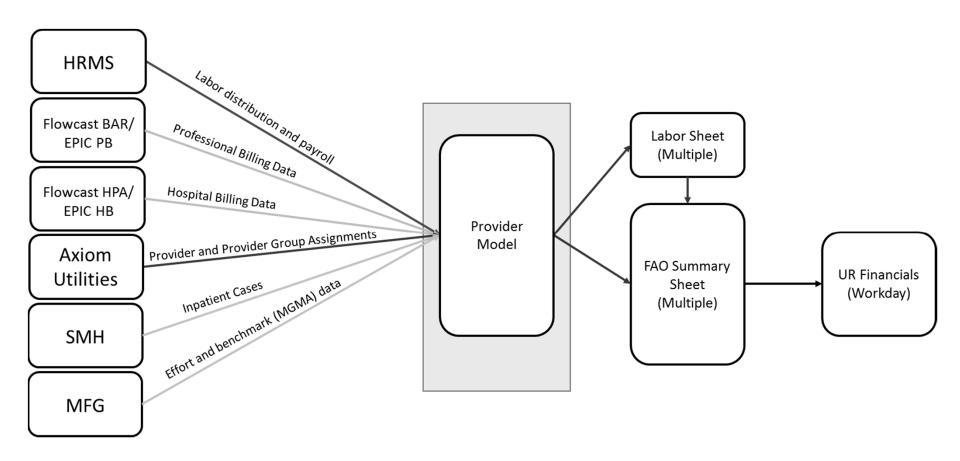


What are the data sources for the Provider model?

- ☐ HRMS Salary data including current pay distribution
- ☐ Billing data Flowcast BAR and HPA, and EPIC PB and HB
- ☐ Inpatient Case Budget from SMH Finance
- ☐ Benchmark Tables MGMA data



UR Budget - Provider Model Data Flow





What is the structure of Provider model?

- ☐ Data will be entered via different views
 - ☐ Effort (Clinical, Admin, Research, Academic, Contract/Other)
 - ☐ Pay Distribution by FAO and division
 - □wRVU's and Revenue
 - □ View all screen will show compensation and productivity as compared to benchmarks



Who will be entering data in the Provider model?

- ☐ The assigned Administrator or assigned Finance Manager will enter data into the Provider Model
- ☐ The assigned person will be entering data that crosses all divisions SMD, SMH, MFG, SON, EDC, and HSD



What is a Provider Group and how will they be determined?

- ☐ The provider group will encompass all of the providers for which you will plan compensation, effort, and wRVUs and Revenue if applicable.
- ☐ Providers are: Clinical Faculty, Researchers, and Advanced Practice Providers
- ☐ The Provider groups will be determined based on HRMS Division Department Home Department
- ☐ Modifications will be made if necessary
 - ☐ For example: If an executive level position is within an HRMS Division/Department, it will be moved to an new provider group
 - ☐ If it makes sense to break up the Group into smaller files, this will occur



Provider Model Demonstration



Questions





